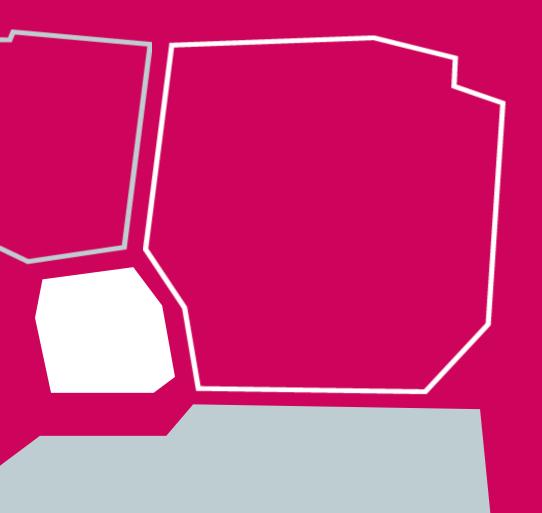
# Citycon Presentation Q1 2009





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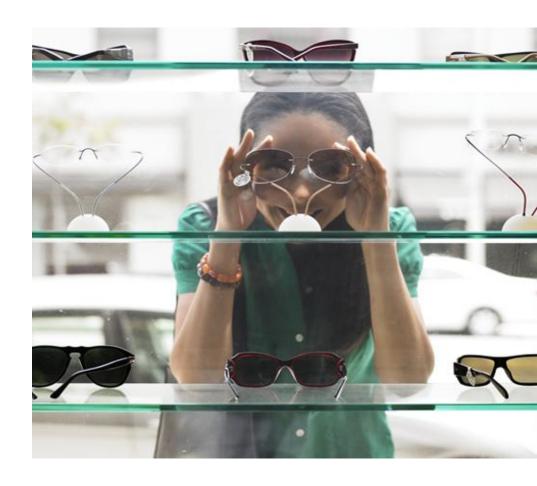
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### Strategy

#### **MISSION**

Our mission is to ensure that people shop in Citycon's shopping centres. By combining property investment and shopping centre business, Citycon creates sustainable shareholder value.

#### **VISION**

Citycon is a shopping centre business leader, an active owner and a long-term developer aiming to increase the value of its properties. Citycon's properties represent the most desired retail venues and they attract consumers. The company is the preferred employer in its field.



### Strategy

#### Citycon's strategy is:

- To concentrate on shopping centre business in Finland,
   Sweden and the Baltic countries.
- To manage and develop its shopping centres in a centralised manner, using Citycon's own, active and professional personnel working locally. This creates efficiency and synergies, and guarantees knowledge of the local markets.
- To create added value for customers and to enhance the properties' commercial appeal, considering each retail venue's and its catchment area's commercial preconditions: purchasing power, consumers' desires and needs and the market situation in the retail business.
- To promote sustainable development in shopping-centre management and development. Citycon seeks internal certification for its redevelopment and extension projects.
- To reduce business risks with a strong balance sheet and cash flow combined with conservative financing policy.



### Financial targets

**GROWTH** 

**DIVIDENDS** 

**EQUITY RATIO** 

Continued expansion through property development and selective acquisitions

- > Cumulative CAPEX since 2005 in excess of EUR 1.5 billion
- Main emphasis on organic growth

Solid distribution policy

Payout target 50 % of the result for the period after taxes excl. fair value changes on property

- For 2008 per-share dividend EUR 0.04 and return from invested unrestricted equity fund EUR 0.10
- > EUR 0.14 distribution 6 years in a row

Strong balance sheet

Internal long – term equity ratio target 40 per cent

> Equity ratio 36.4 % as of 31 March 2009



### Geographical overview

#### **FINLAND**

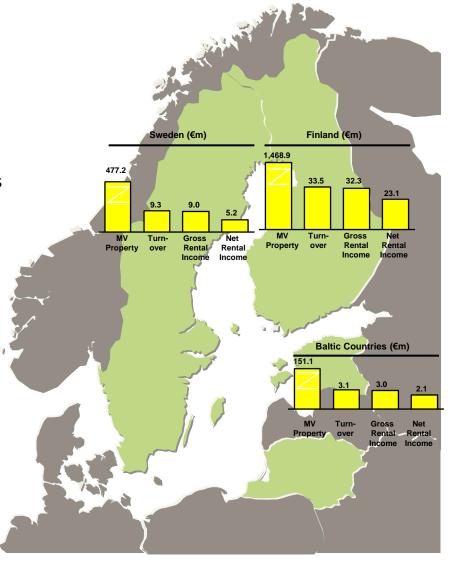
- 76.1% of total net rental income in Q1 2009
- Net rental income growth of 3.3 % to EUR 23.1 million
- Market leader with 24% market share; 22 shopping centers and 42 other retail properties

#### **SWEDEN**

- Net rental income accounted for 17.1 % of Citycon's total net rental income
- Net rental income EUR 5.2 million, reduction due to weakened Swedish krona
- Citycon's largest development project Liljeholmstorget

#### **BALTIC COUNTRIES**

- NRI 6.8% of Citycon's total NRI
- Citycon's second largest development project Rocca al Mare
- Net rental income rose by 31.7 % to EUR 2.1 million





### Main points

#### LAST QUARTER (vs. Q4 2008)

- The fair value change was EUR -31.6 million and the market value of property portfolio was EUR 2,097.3 million (EUR 2,111.6 m)
- The valuation yield **6.5%** (6.4%) by external appraiser.
- Net rental income was EUR 30.3 million (EUR 30.2 m)
- Direct result per share (EPRA EPS) EUR 0.05 (EUR 0.05)
- Strong net cash from operating activities per share EUR
   0.10 (EUR 0.07)
- Lower interest costs

#### Q1 2009 (vs. Q1 2008)

- Turnover increased by 3.6% to EUR 45.9 million (EUR 44.3 m)
- Direct result per share (EPRA EPS) EUR 0.05 (EUR 0.05)
- Direct result grew to EUR 11.6 million (EUR 10.4 m)
- Net cash from operating activities per share EUR 0.10 (EUR 0.06)
- Profit /loss before taxes now EUR -18.1 million (EUR 11.3 m), incl. EUR -31.6 (EUR 0.5 m) fair value change
- Like-for-like net rental income growth 0.9 %



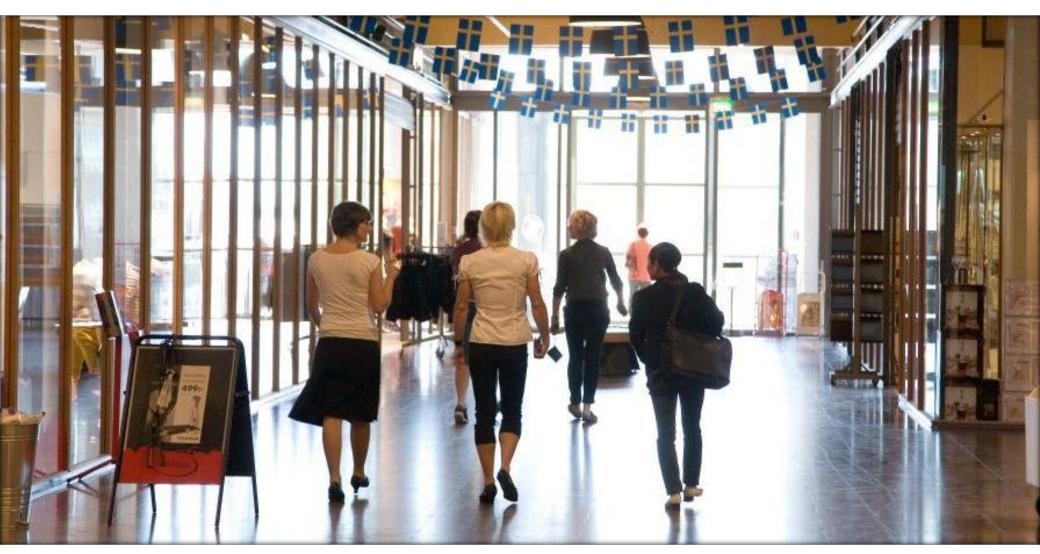


### Financing overview

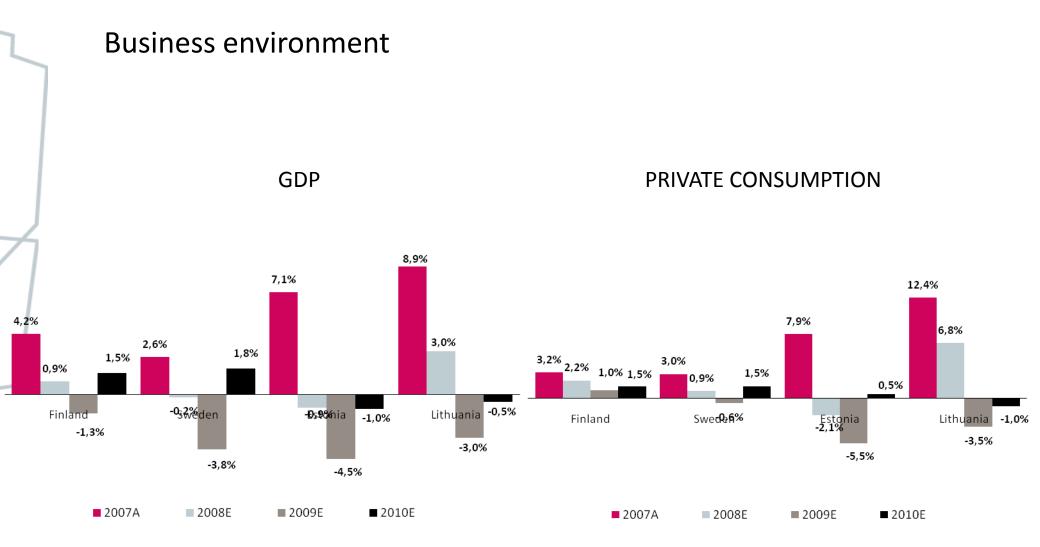
- Balance sheet totalled at EUR 2,147.8 million
- Citycon signed a three-year EUR 75 million unsecured revolving credit facility with three Nordic banks
- Refinancing not an issue total liquidity of EUR 290.4 million incl. unutilized committed debt facilities (EUR 276.7m) and cash (EUR 13.7 m)
  - Covers committed development pipeline and repayments at least until 2010 without other financing sources
- Equity ratio **36.4**%
- Average year-to-date interest rate 4.46% (Q1/2008: 4.93%). The period-end current run rate 4.36%, net financial expenses EUR 12.2 m (EUR 15.1 m)
- Company has bought back since autumn 2008 approx. 30.5% of its Subordinated Convertible Bond 2006 (initially EUR 110 m issued) at the weighted average repurchase price of 53.5% of the face value
- Two covenants
  - Equity ratio, covenant level 32.5% -> 31 March 43.2%
  - Interest cover ratio, covenant level 1.8x-> 2.0x
    - Slight improvement compared to the year end situation



## **Business environment**







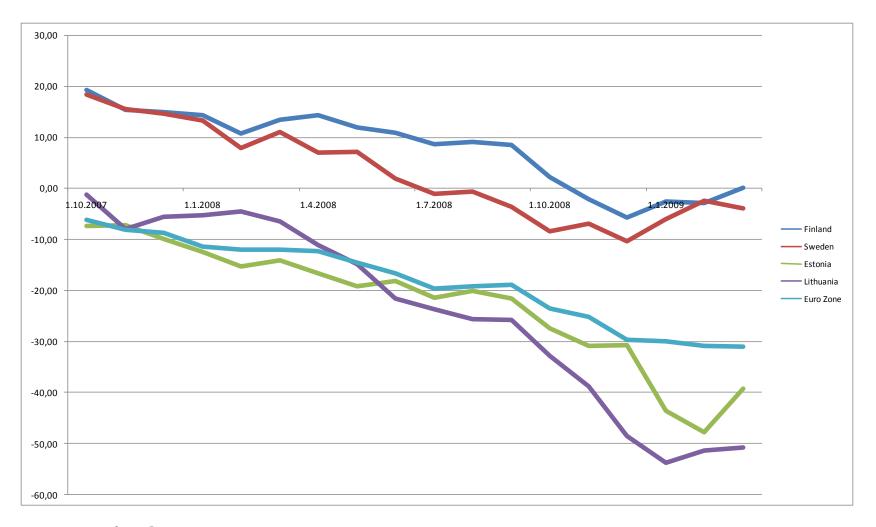
Source: Nordea

1 O Q1 2009



### **Business** environment

#### **CONSUMER CONFIDENCE**





#### **Business** environment

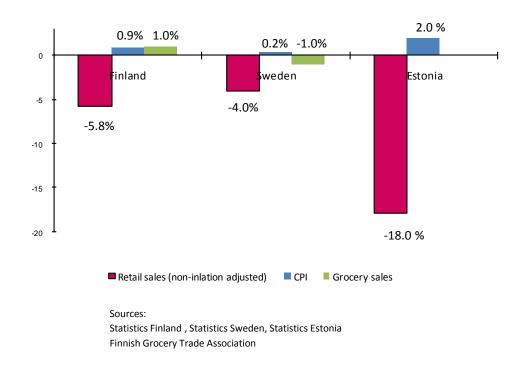
#### PROPERTY MARKET 1)

Low transaction volumes during the first months of 2009. Transaction volume for the first quarter is around EUR 250 million, the year before it was over EUR 2 billion in Finland.

Lower property investment activity in Finland. Since fall 2008, the most active buyers by far have been domestic pension and insurance institutions, whom have been a party in the majority of the major transactions that have been closed in the past few months.

Property market is Sweden has also slowed down and in the Baltic countries it has almost come to a complete standstill.

#### RETAIL AND GROCERY SALES, CPI, FEB 09





Q1 2009

<sup>1)</sup> Sources: Realia

(Re)development projects



### Sustainable shopping centre –why and how?

#### WHY?

- Energy and material costs will increase in the future
- · Legislation will get tighter
- Consumers will be more aware of green products and services
- Investors will put more value to good ESG (environmental, social and corporate governance)
- Safety / security issues are more important
- Tenants are starting to make demands on shopping centre operations
- Maintenance and construction service providers will be challenged
- Responsible and long-term shopping centre management is essential
- > Aim is to create competitive advantage

#### **OUR ACTIONS**

- 1. Internal **Green Shopping Centre Management Programme** to foster sustainable development in all Citycon shopping centres. Goals:
  - is to promote energy efficiency, waste processing, recycling etc.
  - Concrete actions, financial incentives, clear communication
- 2. Three pilot projects in sustainable construction, for which Citycon is seeking international **LEED** (Leadership in Energy and Environmental design) certification.

3. In 2009 Citycon participates in the largest climate change campaign in Finland – **Ilmastotalkoot**.

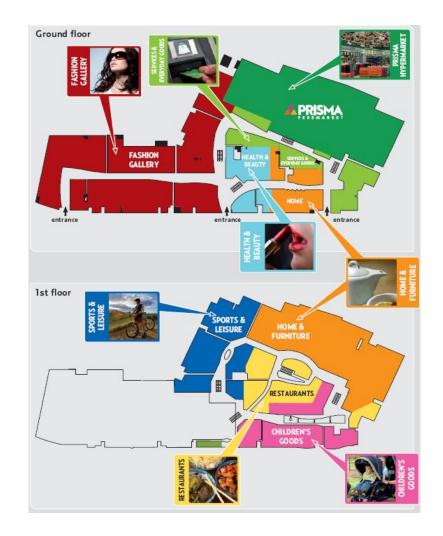


### Ongoing (re)development projects

#### **ROCCA AL MARE**

Pilot project in sustainable construction. Extension and redevelopment of existing shopping centre west of Tallinn city centre. After the project Rocca al Mare will be the largest centres in Estonia, large and affluent catchment area. Originally built in 1998. The development project consists of three phases and the first phase was opened fully let 1 October. With this project, Citycon will take over almost a quarter of the Tallinn shopping centre market. Anchor tenant largest Prisma hypermarket in Estonia.

28,600
53,500
64.3
41.9
12.3 p.a.
2009



<sup>\*)</sup> Calculation of theoretical gross rental Income is based on 1st year of operation at 100% occupancy, including estimations of service charge income, income from turnover-based contracts and possible non-rental income.



### Ongoing (re)development projects



#### LILJEHOLMSTORGET

Pilot project in sustainable construction.

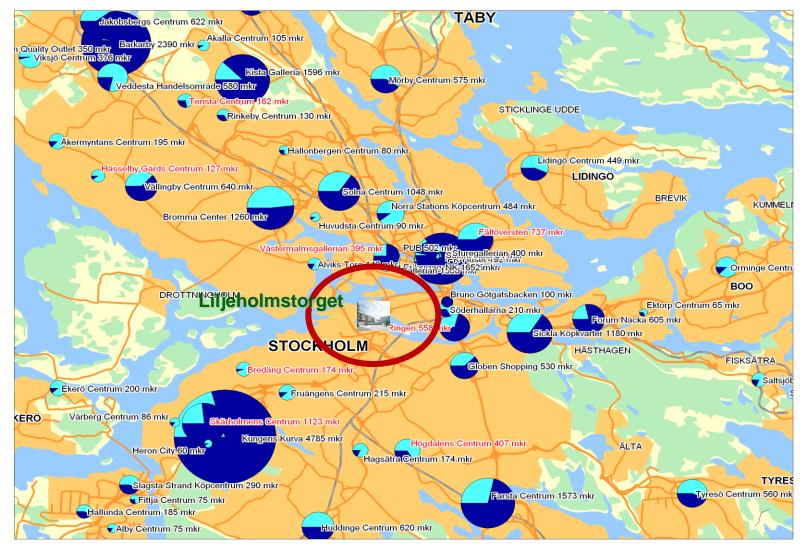
Construction of a new shopping centre south west of Stockholm city centre. Location is the major traffic hub, the whole area is being redeveloped into attractive residential neighborhood. Existing building is totally refurbished, new centre is currently being built adjacent to subway station. Parking underground. Post-development area incl. parking 91,000 m².

GLA, m <sup>2</sup>	20,100
Post-development area, retail (GLA), m <sup>2</sup>	28,000
(+ 11,800 m <sup>2</sup> offices)	
Total Estimated investment, EUR	130
+ original acquisition price in 2006 EUR 60.6 m	
Actual cumulative CAPEX end of period, EUR	84.3
Theoretical gross rental income, EUR m	21.5 p.a.
Estimated year of completion	2009

<sup>\*)</sup> Calculation of theoretical gross rental Income is based on 1st year of operation at 100% occupancy, including estimations of service charge income, income from turnover-based contracts and possible non-rental income.



### Liljeholmstorget - Stockholm shopping centers





### Completed (re)development projects



\*) Calculation of theoretical gross rental Income is based on 1<sup>st</sup> year of operation at 100% occupancy, including estimations of service charge income, income from turnover-based contracts and possible non-rental income.

#### TRIO

Total redevelopment of Lahti downtown shopping centre. The most important shopping venue in its large catchment area,100 kilometers from Helsinki. Originally built in 1977/87 and consisted of three separate buildings. Adjacent Hansa-building (11,400 m², not incl. in GLA below) will be refurbished later (subject to board approval). Pilot project in sustainable construction.

GLA, m <sup>2</sup>	32,300
Post-development area (GLA), m <sup>2</sup>	35,000
Total investment, EUR m	58.3
Yield on cost, 2009, approx.	7.0%
Sales, EUR m	62.2
Footfall, m	5.8
Catchment area population	118 600

Completed according to the schedule



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### (Re)development projects under planning

#### **FUTURE POTENTIAL:**

- Most of Citycon's shopping centres offer extension and (re)development possibilities
- Organic growth potential without new acquisitions
- Citycon knows the possibilities: properties, tenants, catchment areas, local authorities
  - Improving the existing portfolio is considered lesser risk than green field projects / new acquisitions
- Citycon will selectively start certain projects, based on market conditions, subject to board approval and financing



Planned projects listed in the Annual Report and Citycon website.





- 4,080 (3,665) leases with an average length of 3.1 (3.0) years
- GLA grew by **1.0**% to **932,750** m<sup>2</sup>
- Net rental income increased by 2.2 % to EUR 30.3 million
  - without the weakened Swedish krona, NRI would have increased by 5.1 %
- Net rental income for like-for-like properties grew by **0.9**%, due mainly to higher heating, electricity and maintenance costs than during Q1 2008.

Like-for-like property = held by Citycon 24 months, excl. development projects and lots.

Like-for-like properties accounted for 54.2% of the total portfolio and of I-f-I portfolio 74.3% is in Finland and 57.5% of the total Finnish portfolio is included in I-f-I. Shopping centre represent 77.7% of the I-f-I portfolio.

- Rolling 12-month occupancy cost ratio for I-f-I shopping centres was 8.7%
   (8.7%)
- Occupancy rate 95.3%
- Rents linked to CPI (nearly all the agreements). End of 2008 24.2% (2007: 16.1%) of rental agreements were also tied to tenant's turnover.
  - •In 2008 approx. **1**% of net rental income came from turn-over based part of the rental agreements.

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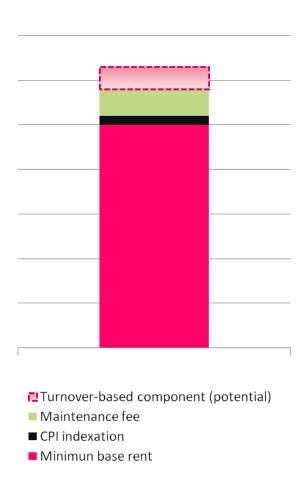
#### RENTAL CONTRACTS

- Major tenants largest grocery retailer in Nordics also fashion tenants and local discount department stores are important.
  - Largest tenant Finnish retailer Kesko with 26.6% of NRI end of 2008
  - Five largest totaled 38.4% of NRI and include Kesko, S-Group, Stockmann, ICA, Tokmanni
- Annualised rental value for the portfolio was EUR 186,7 million, without impact of weakened Swedish krona EUR 191.6 million

Includes annualised gross rent based on valid rent roll on end of year, market rent of vacant premises and rental income from turn over based contracts and possible other rental income.

 Actual rental contract level vs. valuation market rents +2.7% (gap widened from +1.2% year end level due to timing issues related to CPI indexations) Indicates how much higher Citycon's actual rental level is compared to the market rents applied in the external valuation.

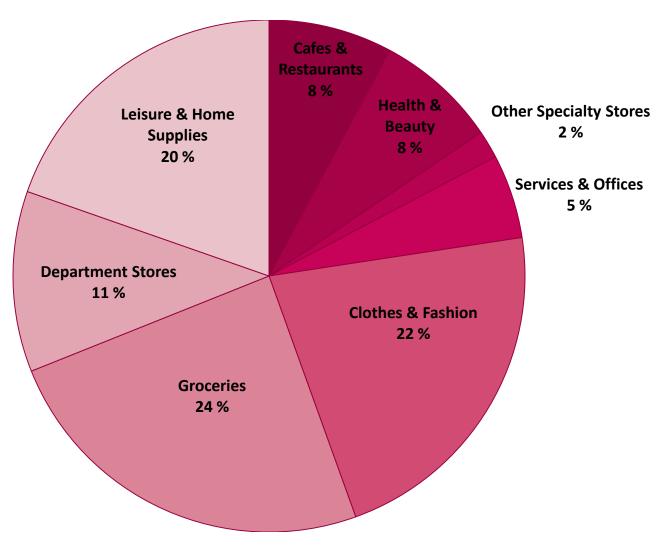
#### ILLUSTRATION OF A TYPICAL LEASE AGREEMENT





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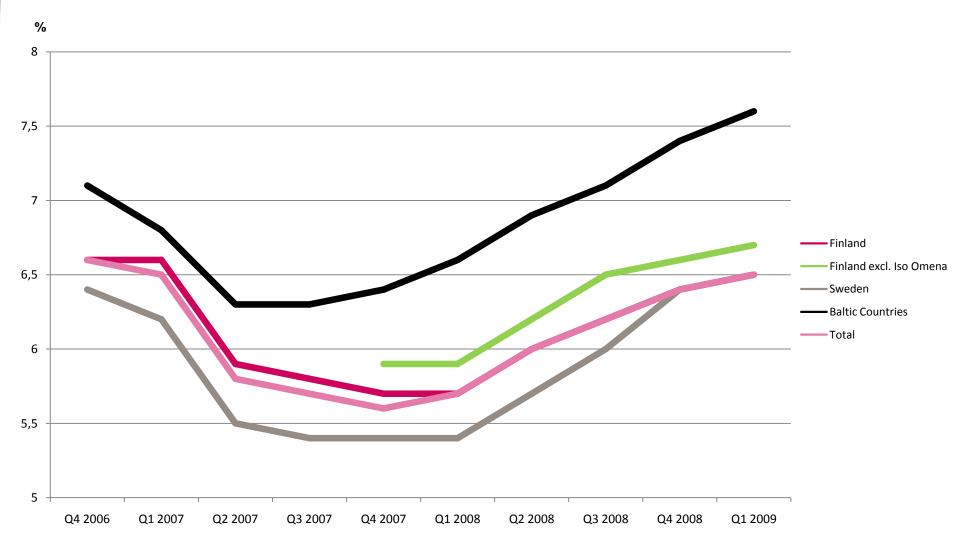
# Shopping centre rental income by branches \*)



<sup>\*)</sup> Excl. Supermarket and shops -portfolio



# Valuation yield development in the portfolio



 $\label{thm:continuous} \mbox{Valuation yield above is based on external valuator's portfolio valuation.}$ 



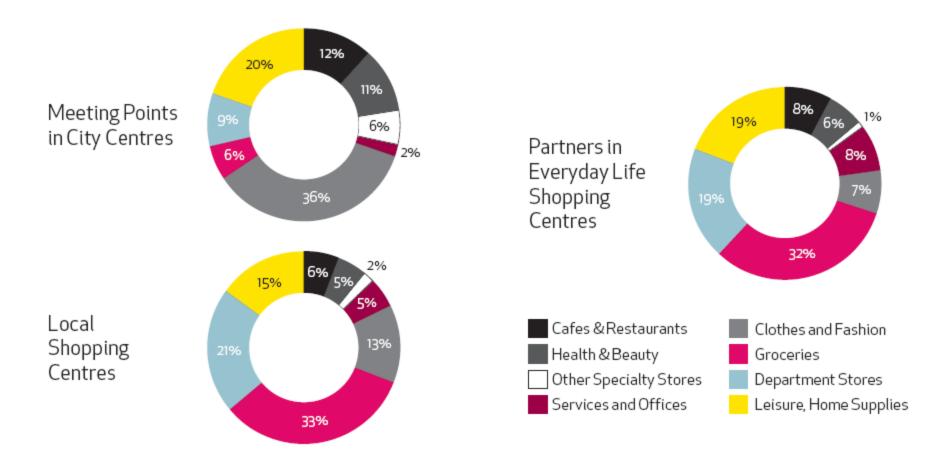
TOTAL PORTFOLIO	Q1 2009	Q1 2008	Q4 2008	2008
Net Rental Income, EUR million	30.3	29.7	30.2	121.8
Number of leases started during the period <sup>1)</sup>	128	124	255	572
Total area of leases started, m <sup>2</sup>	16,066	24,240	69,730	124,960
Occupancy rate at end of the period,%	95.2	96.0		96.0
Average length of lease portfolio at the end of the period, year	3.1	3.0		3.1
Net Rental Yield (actual), % <sup>2)</sup>	5.9	5.5		5.8
Average Net Yield Requirement (valuation yield by external appraiser), %	6.5	5.7		6.4

<sup>1)</sup> Excluding transferred agreements in acquisitions 2) Includes lots and development projects

**CITYCON** 

### Sales area by branch for each cluster

Citycon has classified the Finnish shopping centres into three cluster according to their role in a consumer's life.





# The role of shopping centres in a consumer's life

Shopping centres have different roles in a consumer's life. On this basis Citycon has classified its shopping centres and applies common marketing and management methods within these categories. This creates efficiency and synergies. Now introduced in Finland, the operating model will be extended to the company's other business units in the near future. The shopping centre is o Omena features many characteristics of Local Shopping Centres. However, its catchment area is wider and offering more extensive than Citycon's other Local Shopping Centres.

	Meeting Points in City Centres	Local Shopping Centres	Partners in Everyday Life Centre
	Forum • Galleria • Heikintori IsoKarhu • IsoKristiina • Jyväskeskus Koskikeskus • Sampokeskus Torikeskus • Trio	Columbus • Duo • Koskikara Lippulaiva • Myyrmanni Tikkuri • Valtari	Espoontori • Isomyyri Linjuri • Tullintori
Brand's role in life	Beating heart of the city, offering irresistible satisfaction of shopping.	Close to its community, fulfilling all basic family needs.	Everyday service centre for busy people.
Properties -	Entertaining. Offering is deep, not neces- sarily that wide. Perfect for "hanging around".	Offering is wide, not necessarily that deep. Public services	Convenient and "easy going". Fast. Limited assortment. "Compact" size.
Territory -	Leasure time. Social interaction	Family everyday and festivities.	Everyday routines.









# Key figures



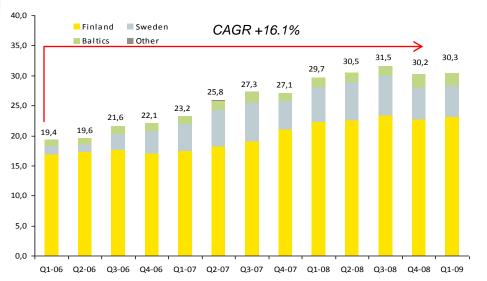
# Snapshot of Statement of Comprehensive Income

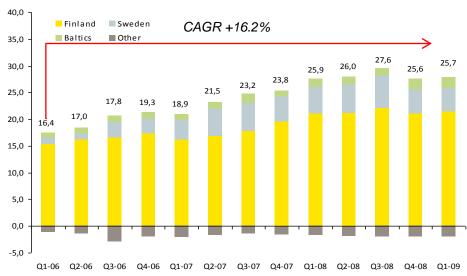
EUR million	Q1 2009	Q1 2008	2008
Gross rental income	44.3	41.7	173.0
Service charge income	1.6	2.6	5.3
Turnover	45.9	44.3	178.3
Property operating expenses	15.3	14.6	56.3
Other expenses from leasing operations	0.2	0.1	0.2
Net rental income	30.3	29.7	121.8
Administrative expenses	4.6	3.9	16.9
Net Fair value losses/gains on investment property	-31.6	0.5	-216.1
Operating loss/profit	-5.8	26.4	-105.0
Net Financial income and expenses	12.2	15.1	57.3
Loss/profit before taxes	-18.1	11.3	-162.3
Current taxes	-1.7	-2.3	-6.6
Change in deferred taxes	1.5	2.3	30.0
Loss/profit for the period	-18.3	11.3	-138.9
Other comprehensive expenses/income for the period, net tax	-8.2	-4.0	-35.6
Total Comprehensive loss/profit for the period	-26.5	7.3	-174.6
EPS (basic), EUR	-0.08	0.04	-0.56
EPS (diluted), EUR	-0.08	0.04	-0.56
Direct Result	11.6	10.4	43.8
Indirect result	-28.4	-1.3	-167.9
Direct EPS (diluted), EUR (EPRA EPS)	0.05	0.05	0.20
Net cash from opertaing activities per share, EUR	0.10	0.06	0.21
Loss/profit for the period attributable to parent company	-16.8	9.1	-124.1
shareholders Q1 2009			

### Key Figures – Profitability

#### Quarterly Net Rental Income by segments

#### Quarterly Operating Profit<sup>1)</sup> by segments





- Citycon has posted solid quarterly growth since 2006 both in terms of Net rental income and Operating profit
- Compound annual growth rate (CAGR) has been around 16 per cent mark for both quarterly line items since the expansion strategy started in Q1 2006
- Profitable growth rolling 12-month Operating profit-% has been stable and varied between 57.6 and 59.2 per cent since Q2 2006 and currently stands at 58.3 per cent



 Excluding Net fair value gains on investment property and Profit or loss on disposal of investment property and other exceptional items

# Snapshot of Statement of Financial Position

	24.14	24.14   2.222	24.5
Statement of Financial Position, EUR million	31 March 2009	31 March 2008	31 Dec 2008
Investment property	2,097.3	2,282.1	2,111.6
Total non-current assets	2,108.6	2,289.1	2,126.1
Current assets	39.2	67.9	52.4
Assets total	2,147.8	2,357.0	2,178.5
Total share holders equity	781.0	1,013.1	837.3
Total liabilities	1, 366.8	1,343.9	1,341.2
Liabilities and share holders equity	2,147.8	2,357.0	2,178.5
KEY FIGURES			
Equity ratio, %	36.4	43.0	38.5
Gearing, %	151.2	111.8	141.3
Equity per share, €	3.37	4.33	3.62
Net Asset value (EPRA NAV) per share, €	3.62	4.70	3.88
EPRA NNNAV, €	3.55	4.31	3.80
Net Rental Yield (actual), %	5.9	5.5	5.8
Average Net Yield Requirement (valuation yield by external appraiser)	6.5	5.7	6.4



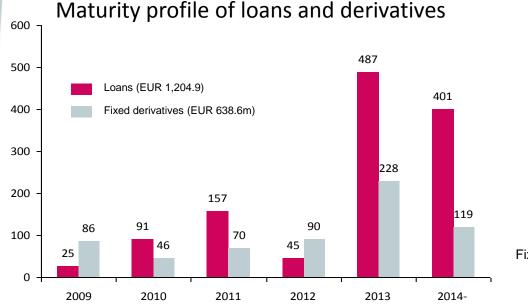
### Consolidated Cash Flow Statement Q1 2009

EUR MILLION	1Q2009	1Q2008
Operating activities		
Profit before taxes	-18,1	11,3
Adjustments	44,0	14,8
Change in working capital	-0,5	-3,7
Cash generated from operations	25,4	22,4
Interest and other financial charges paid	-16,0	-14,0
Interest and other financial income received	13,1	0,8
Taxes paid	-0,5	3,8
Cash flows from operating activities (A)	22,1	13,0
Investing activities	\	
Acquisition of subsidiaries, less cash acquired	0,0	-14,4
Acquisition of investment property	0,0	-
Capital expenditure on investment properties	-25,3	-19,9
Capital expenditure on development properties, other PP&E		
and intangible assets	-0,1	-12,2
Sale of investment property	3,1	7,7
Cash flows from investing activities (B)	-22,4	38,7
Financing activities		\
Proceeds from share issue	-	9,0
Equity contribution from minority shareholder	<del>-</del>	25,7
Proceeds from short-term loans	11,5	165,1
Repayments of short-term loans	-36,6	-181,5
Proceeds from long-term loans	84,0	229.0
Repayments of long-term loans	-60,8	-186,0
Dividends paid  Cash flows from financing activities (C)	-1,8	52,2
Net change in cash and cash equivalents (A+B+C)	-2.1	26,5
		/
Net cash non operating activities per share, EUR	0,10	0,06
	Q1 2009	9

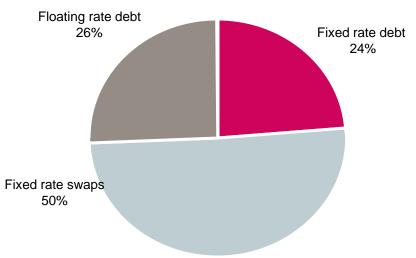
- Cash flows from operations improved by 70% due to:
  - Improved cash generation through higher direct result
  - Working capital change supported by one-off items compared to Q1 2008
- Cash net financials 78% lower due to lower average interest rate, changes in currencies and timing differences in cash interest expenses
- Excluding one-time tax return in 2008, change in working capital, FX differences and timing of interest expenses cash from operations posted a solid 9.5% increase y-o-y
- Investments focused on the on-going development projects in Liljeholmen and Rocca al Mare
- Cash flow per share increased by 70% compared to 2008 at 0.10 euros per share
- Delivering stable and growing operative cash flow via net rental income growth and competitive net financial expenses continues to be a top priority for Citycon and one of the cornerstones of its growth strategy



### Key Figures – Financing Overview



# Interest-bearing debt by fixing type EUR 1,204.9 million <sup>1)</sup>



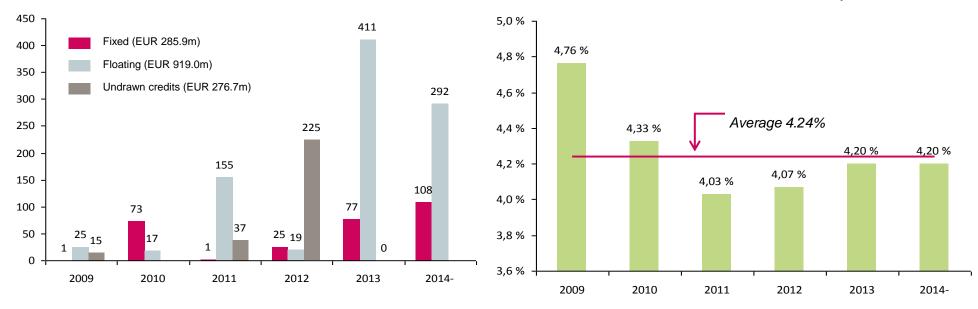
- During first quarter in 2009, the period-end interest-bearing net debt edged lower by EUR 3
  million as a result of strong cash flow from operations
- High hedging ratio maintained at 74% (74% at the end of Q4) and one EUR 30m forward starting hedge put into place to safeguard future competitive lending rates
- Conservative financing policy continues; average loan maturity was 4.5 years and average time
  to fixing at 3.2 years
- Refinancing not an issue—total available liquidity cover liquidity needs at least until end of 2010



### Key Figures – Financing Overview

Maturity profile of fixed and floating rate loans and undrawn committed credit limits

Period-end interest rate by maturity for fixed rate debt and swaps

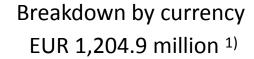


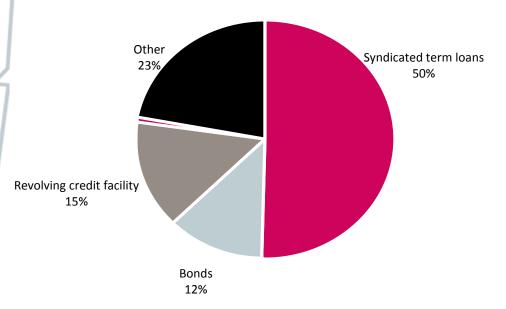
- Favorable maturity structure of debt in 2009 and 2010 as the bulk of Citycon's debt is due on or after
   2013
- Majority of the available committed undrawn credits are also of long term nature and will fall due in 2012
- Period-end interest rate was 4.24% for fixed rate borrowings. Citycon has old swaps due in 2009 with reasonably high rates giving it an opportunity to roll forward these hedges with considerably lower rates

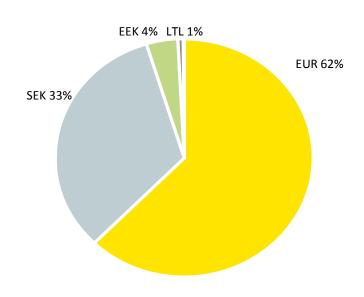


### Key Figures - Debt Portfolio

Breakdown by debt type EUR 1,204.9 million <sup>1)</sup>





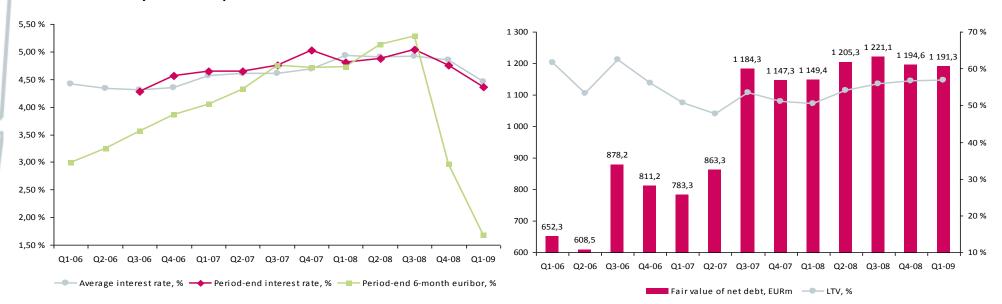


- The backbone of the debt financing continues to be the syndicated term and revolving facilities together with the bonds issued which comprise of **77%** of the debt portfolio
- In Q1 the average year-to-date interest rate drifted down by 39 basis points to **4.46%** (Q1/2008: 4.93%). The period-end current run rate also decreased to 4.36% as short term market rates plunged
- During Q1 Citycon bought back EUR 6.4 million of the convertible bonds
- Citycon had as at period-end total liquidity of EUR 290.4 million which comprised of unutilized committed debt facilities amounting to EUR 276.7 million and cash EUR 13.7 million. Excluding short-term credit facilities and CP's Citycon's liquidity
   Was EUR 270.4 million

### Key Figures – Interest Rates and LTV



#### Net debt and LTV-% 2)



- Interest rates feed through income statement with certain lag and Citycon's first quarter average interest rate decreased clearly to 4.46% following the drop in market interest rates plunged in Q4 2008
- Period-end run rate is currently below the average rate implying further reductions in borrowing cost ahead
- Lower long term fixed swap rates give Citycon an opportunity to secure future borrowing base rate at attractive levels
- Citycon's LTV-% increased somewhat as a result of fair value losses as the net debt has been relatively stable since Q3 2007 despite ongoing major investments

<sup>1)</sup> Average interest rate calculated based on the year-to-date income statement interest expenses divided by weighted average interest bearing debt year-to-date. Period-end interest rate is the rate in the rate of the same of the same



<sup>1)</sup> LTV-% calculated as fair value of net debt divided by the appraised value of investment and development properties on the balance sheet date.

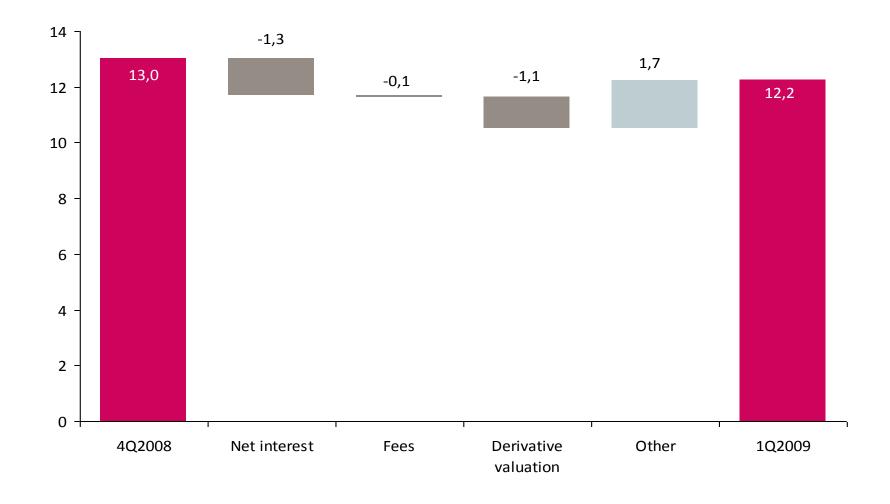
### Breakdown of Financial Expenses

Net Financial Expenses (EUR million)	1q 2009	4q 2008	1q 2008	Change-% (y-o-y)	Change-% (q-o-q)
Financial Expenses:					
Interest expenses	-11,5	-12,9	-13,4	-14 %	-11 %
Foreign exchange losses	0,0	-0,1	0,0	nm	nm
Capitalised fees	-0,2	-0,2	-0,2	-6 %	-7 %
Non-cash option expense from convertible bonds	-0,4	-0,4	-0,5	-21 %	-15 %
Other expenses	-0,6	-0,5	-0,1	nm	11 %
Total Expenses	-12,6	-14,2	-14,1	-10 %	-11 %
Financial Income:					
Interest income	0,1	0,2	0,3	-77 %	-52 %
Fair value change in derivatives	-0,3	-1,4	-1,4	-81 %	-81 %
Gain from Convertible Bond buyback	0.6	2.4	-	na	-76 %
Total Income	0,4	1,2	-1,0	-138 %	-67 %
Net Financial Expenses	-12,2	-13,0	-15,1	-19 %	-6 %

- Interest expenses decreased 14% from the previous quarter to EUR 11.5 million due to lower interest expenses
- Total net financial expenses were 6% lower compared to previous quarter due to lower interest expenses and lower fair value loss on derivatives which more than offset the decreased gain from Convertible Bond buyback
- Net financials expenses excluding fair value loss on derivatives and gain from convertibles decreased
   11% from previous quarter

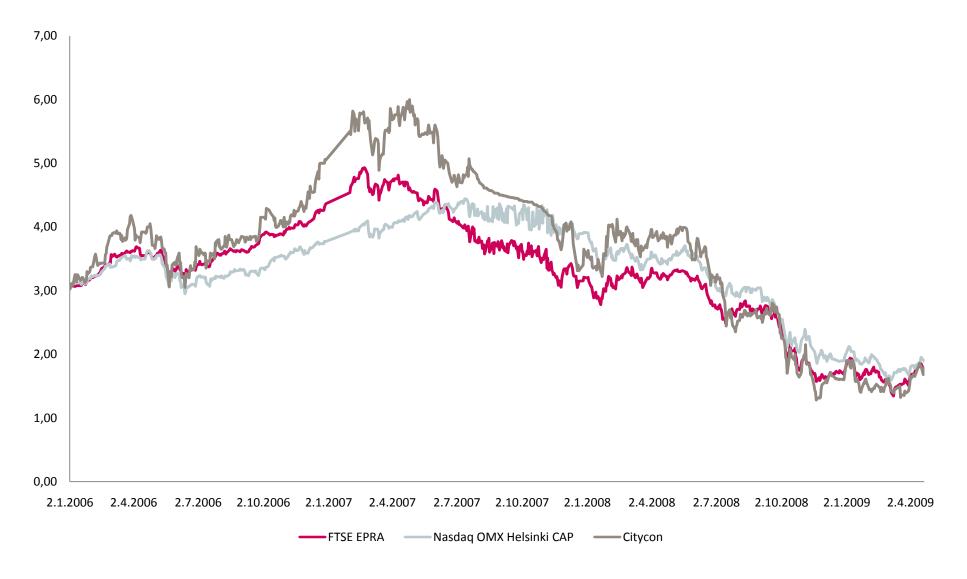
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# Net Financial Expenses Q4 2008 vs Q1 2009





## Key figures – share performance 1)





### Ownership

- End of year market capitalization totaled EUR 322.7 million
- 91.8% of shareholders international
  - Number of domestic owners increased
- 2869 registered shareholders
- Largest Shareholders:
  - Gazit-Globe 48% (source: Gazit-Globe's FY results, 29 March 2009)
  - ING Clarion Real Estate Securities >5%
- Citycon is included in GPR 250 Property Securities Index. The index includes 250 the most liquid property companies worldwide
- Citycon is also included in e.g. FTSE EPRA/NAREIT Global Real Estate Index

#### **SHAREHOLDERS**

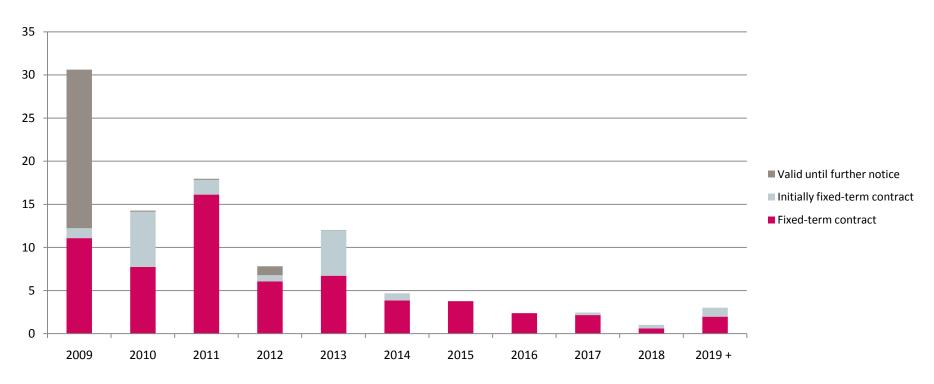




**Backup information** 



# First possible termination year of the leases by contract type, Dec 31, 2008



Fixed-term contracts expire at the end of the contract period, after which will be negotiated on a potential new lease agreement.

Contracts valid until further notice are valid for the time being and their typical notice period extends from 3 to 12 months.

Initially fixed-term contracts include the first possible termination date, after which the contract period may continue either until further notice or for a rolling fixed-term period of time. A rolling fixed-term contract means that if the agreement is not terminated to expire at the end of the first contract period, it continues for another agreed period, typically from 12 to 36 months, at a time. The contract can only be terminated to expire at the end of the agreed period. The notice period is generally from 3 to 12 months.



# Property portfolio – Finland

FINANCIAL PERFORMANCE	Q1 2009	Q1 2008	Q4 2008	2008
Number of leases started during the period	66	100	193	452
Total area of leases started, sq.m.	9,190	21,800	31,930	79,130
Occupancy rate at end of the period, %	94.9	95.7	95.7	95.7
Average remaining length of lease portfolio at the end of the period, year	3.0	3.2	3.1	3.1
LEASE PORTFOLIO	Q1 2009	Q1 2008	Q4 2008	2008
Gross rental income, EUR million	32.3	30.4	30.8	122.5
Turnover, EUR million	33.5	31.4	32.0	126.8
Net rental income, EUR million	23.1	22.3	22.6	90.9
Net fair value losses/gains on investment property, EUR million	-25.5	-2.1	-48.6	-154.3
Operating loss/profit, EUR million	-4.0	19.0	-21.7	-62.9
Capital expenditure, EUR million	3.2	22.8	10.6	69.2
Fair market value of investment properties, EUR million	1,468.9	1,600.5		1,494.0
Net rental yield, % (1	6.2	5.8		6.0
Net rental yield, like-for-like properties, %	6.7	6.3		6.5
Net yield requirement (valuation yield), %	6.5	5.7		6.4

<sup>1)</sup> Includes the lots for development projects.



# Property portfolio – Sweden

FINANCIAL PERFORMANCE	Q1 2009	Q1 2008	Q4 2008	2008
Number of leases started during the period	61	8	19	58
Total area of leases started, sq.m.	6,873	840	9,060	15,340
Occupancy rate at end of the period, %	95.5	96.1	96.0	96.0
Average remaining length of lease portfolio at the end of the period, year	2.3	2.3	2.4	2.4
LEASE PORTFOLIO	Q1 2009	Q1 2008	Q4 2008	2008
Gross rental income, EUR million	9.0	9.2	9.9	41.1
Turnover, EUR million	9.3	10.7	10.1	41.9
Net rental income, EUR million	5.2	5.8	5.3	24.1
Net fair value losses/gains on investment property, EUR million	3.4	1.7	-21.4	-70.1
Operating loss/profit, EUR million	7.8	6.7	-16.9	-49.1
Capital expenditure, EUR million	14.4	8.2	23.0	65.6
Fair market value of investment properties, EUR million	477.2	550.4		462.4
Net rental yield, % (1	5.1	4.6		5.0
Net rental yield, like-for-like properties, %	5.7	5.1		5.4

6.5

5.4

Net yield requirement (valuation yield), %



6.4

<sup>1)</sup> Includes the lots for development projects.

# Property portfolio – The Baltic Countries

FINANCIAL PERFORMANCE	Q1 2009	Q1 2008	Q4 2008	2008
Number of leases started during the period	1	16	43	62
Total area of leases started, sq.m.	3	1,600	28,740	30,490
Occupancy rate at end of the period, %	97.7	100	99.8	99.8
Average remaining length of lease portfolio at the end of the period, year	5.4	2.6	6.8	5.4
LEASE PORTFOLIO	Q1 2009	Q1 2008	Q4 2008	2008
Gross rental income, EUR million	3.0	2.2	3.0	9.3
Turnover, EUR million	3.1	2.2	3.1	9.6
Net rental income, EUR million	2.1	1.6	2.2	6.8
Net fair value gains/losses on investment property, EUR million	-9.6	0.9	10.6	8.3
Operating profit/loss, EUR million	-7.7	2.3	12.6	14.4
Capital expenditure, EUR million	5.3	5.7	6.7	22.7
Fair market value of investment properties, EUR million	151.1	131.2		155.3
Net rental yield, % (1	6.1	6.0		6.2
Net rental yield, like-for-like properties, %	7.2	6.9		7.2
Net yield requirement (valuation yield), %	7.6	6.6		7.4

<sup>1)</sup> Includes the lots for development projects.



### Citycon in brief - background

Citycon's path to becoming the market leader and an international real estate company

#### 1988

 Quoted on the Main List of Helsinki Stock Exchange Office portfolio

#### 1998

- Focus on Retail
- Two large Retail portfolio acquisitions
- Office portfolio divested
- Outsourced property management

#### 1999

Acquisition of 13 shopping centres

#### 2003

- Property portfolio expands considerably
- Citycon's ownership base changes
- International investors become interested in Citycon

#### 2004

- Citycon continues to growth
- Ownership structure becomes very international
- Analysing potential for entry into the Baltic countries and Scandinavia

#### 2005

- Citycon enters foreign markets by acquiring its first properties in Sweden and Estonia
- Increases holdings in a number of Finnish shopping centres

#### 2006

- Citycon continues to expand acquiring several retail properties especially in Sweden and its first property in Lithuania
- The disposal of non-core properties

#### 2007

- The company strengthens its shopping centre portfolio by new acquisitions in Finland and Sweden
- Focus on development and redevelopment: Liljeholmen and Rocca al Mare project started
- Citycon acquires Iso Omena

#### 2008

- The company sells 40% of Iso Omena to GIC.
- Citycon puts more and more emphasis on green, sustainable construction and redevelopment and is aiming to get international environmental certification for its projects.



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### Country organisation





# Management



Petri Olkinuora, CEO



Eero Sihvonen, CFO



Outi Raekivi Head of Legal Affairs



**Kaisa Vuorio** Vice President Finnish Operations



**Ulf Attebrant**Vice President
Swedish Operations



Harri Holmström Vice President Baltic Operations

### Illustrative Calculation of ICR Covenant Using Q1 2009 Financials\*

Q1 2009 EBITDA for covenant calculation: direct operating profit + depreciations +/- non-cash and exceptional items

EBITDA = EUR 105.2 + EUR 0.5 + EUR 0.5

**= EUR 106.2 million** for previous 12-month period

EUR million	Q1	Q4	Q3	Q2	Cumulative
Direct result	2009	2008	2008	2008	12-months
Net rental income	30,3	30,2	31,5	30,5	122,4
Direct administrative expenses	-4,6	-4,6	-3,9	-4,2	-17,3
Direct other operating income and expenses	0,0	0,1	0,0	0,0	0.1
Direct operating profit	25,7	25,6	27,6	26,2	105,2
Direct net financial income and expenses	-12,0	-11,7	-14,6	-14,1	-52,4
Direct current taxes	-1,4	-1,4	-1,0	-1,2	-5,0
Direct change in deferred taxes	0,0	0,0	0,2	0,0	0,3
Direct minority interest	-0,7	-0,7	-0,9	-0,7	-3,1
Total direct result	11,6	11,8	11,3	10,2	45,0

Q1 2009 ICR

=(106.2/52.6)

= 2.0

Q1 2009 Net financials for covenant calculation: direct net financials + gain from convertible buyback – non-cash option amortization from convertible +/- other adjustments incl. FX gains or loss

Net financials = EUR 52.4 + EUR 3.0 – EUR 1.7 – EUR 1.1

**= EUR 52.6 million** for previous 12-month period

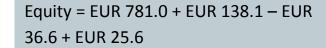
Q1 2009

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<sup>\*</sup> All number are approximations

# Illustrative Calculation of Equity Ratio Covenant Using Q1 2009 Financials\*

Equity for covenant calculation: total shareholders' equity + subordinated debt (cf. Note 23) – minority interest +/– fair value of derivatives included in equity



**= EUR 908.1 million** as at 31 Mar 2009

Q1	Q1
2009	2008
259,6	259,6
-	-
131,1	131,1
-25,6	0,6
155,2	177,2
224,2	387,6
744,4	956,1
36,6	57,0
781,0	1013,1
1 366,8	1 343,9
	259,6 - 131,1 -25,6 155,2 224,2 744,4 36,6 781,0

Equity ratio on 31 March 2009

= (908.1/2,101.2) = 43.2%

Total balance sheet for covenant calculation:Equity (as defined above) + total liabilities – subordinated debt +/ – fair value of derivatives and other adjustments



Total balance sheet = EUR 908.1 + EUR 1,366.8 - EUR 138.1 - EUR 35.6

**= EUR 2,101.2 million** as at 31 Mar 2009

Q1 2009

CITYCON

<sup>\*</sup> All number are approximations

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